

**FORM A: PROPOSAL**  
(See B8)

1. Contract Title PROVISION OF CISCO HARDWARE, SOFTWARE AND MAINTENANCE

2. Bidder

\_\_\_\_\_  
Name of Bidder

\_\_\_\_\_  
Street

\_\_\_\_\_  
City

\_\_\_\_\_  
Province

\_\_\_\_\_  
Postal Code

\_\_\_\_\_  
Facsimile Number

(Mailing address if different)

\_\_\_\_\_  
Street or P.O. Box

\_\_\_\_\_  
City

\_\_\_\_\_  
Province

\_\_\_\_\_  
Postal Code

The Bidder is:

(Choose one)

a sole proprietor

a partnership

a corporation

carrying on business under the above name.

3. Contact Person

The Bidder hereby authorizes the following contact person to represent the Bidder for purposes of the Proposal.

\_\_\_\_\_  
Contact Person

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone Number

\_\_\_\_\_  
Facsimile Number

4. Definitions

All capitalized terms used in the Contract shall have the meanings ascribed to them in the General Conditions and D3.

5. Offer

The Bidder hereby offers to perform the Work in accordance with the Contract for the price(s), in Canadian funds, set out on Form B: Prices, appended hereto.

6. Execution of Contract

The Bidder agrees to execute and return the Contract no later than seven (7) Calendar Days after receipt of the Contract, in the manner specified in C4.

7. Commencement of the Work      The Bidder agrees that no Work shall commence until he is in receipt of a notice of award from the Award Authority authorizing the commencement of the Work.

8. Contract      The Bidder agrees that the Request for Proposal in its entirety shall be deemed to be incorporated in and to form a part of this offer notwithstanding that not all parts thereof are necessarily attached to or accompany this Proposal.

9. Addenda      The Bidder certifies that the following addenda have been received and agrees that they shall be deemed to form a part of the Contract:

No.	_____	Dated	_____
	_____		_____
	_____		_____

10. Time      This offer shall be open for acceptance, binding and irrevocable for a period of sixty (60) Calendar Days following the Submission Deadline.

11. Signatures      The Bidder or the Bidder's authorized official or officials have signed this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

Signature of Bidder or Bidder's Authorized Official or Officials
_____
_____
(Print here name and official capacity of individual whose signature appears above)
_____
_____
(Print here name and official capacity of individual whose signature appears above)

SEAL

**FORM B: PRICES**

(See B9)

**PROVISION OF CISCO HARDWARE, SOFTWARE AND MAINTENANCE**

**UNIT PRICES**

ITEM  
NO

1. Fixed discount off the standard Cisco Global Canada Price List (current at time of order) for supply and delivery of Cisco Hardware and Software products \_\_\_\_\_ (%):
2. Fixed discount off the standard Cisco Global Canada Price List (current at time of order) for supply and registration of one-year Cisco-branded Smartnet Maintenance packages (SMARTnet services, Software Application Services), in accordance with E2.4 \_\_\_\_\_ (%):

ITEM NO.	PRODUCT CATEGORY FOR PROFESSIONAL SERVICES	APPROXIMATE ANNUAL QUANTITY	HOURLY RATE YEAR 1	HOURLY RATE YEAR 2	HOURLY RATE YEAR 3
3.	Cisco Catalyst LAN Switches	35			
4.	Cisco Routers	35			
5.	Cisco VPN/ASA Products	35			
6.	Cisco Load Balancer Products	35			
7.	Cisco Wireless Products (access points, bridges)	35			
8.	Cisco WAN Acceleration Products	35			
9.	Cisco Firewall Products	35			
10.	Cisco Nexus Products	35			
11.	Cisco Voice Products	35			
12.	Cisco Network Management Software Products	35			

\_\_\_\_\_  
Name of Bidder